

Dear Erin,

I would like to wish you a sincere happy holiday season on behalf of the Laubrass team. May the new year bring you and your family much happiness and success.

Please read through this newsletter to see some important announcements about Laubrass products including:

- [UMT Audit™](#) for improved audits and inspections &
- [UMT Plus®](#) for better work measurement studies.

Sincerely,
Erin Metcalfe
Director of Sales and Marketing

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UMT AUDIT for iOS!!



We have heard the demand for UMT Audit on iPhones, iPods and iPads and now have a solution ready for auditors and inspectors using iOS devices!

We worked with our partners at StyleTap Inc. to submit a packaged version of UMT Audit to Apple. Our software was reviewed and accepted by Apple as of last week.

The version that is now available on the App Store is a special UMT Audit 6S version for \$149.99. The end user will be able to perform complete [6S audits](#) on their iOS device and view scores on the device as well. This is a limited version of UMT Audit and a 6S audit is the only application.

iOS users can also purchase an external module to unlock the software and enable the end user to customize other studies and reports.

[UMT Audit 6s on the App Store](#)

Case Study: UMT Audit at universities



We have a new case study from our partners at Rapid Modeling who worked with a consulting firm to improve facility management at Trinity College to capture more than \$90,000 in lost capital.

See how the consulting firm is leveraging UMT Audit software to streamline their data collection efforts in a way that provides access to specific evidence and relevant documentation faster.

[Download the PDF version](#)

[Read the whole Case Study online](#)

UMT Plus in Portugese



Laubrass' new partner in Brazil, Gertecsys has successfully translated UMT Plus into Portugese. We are grateful for all of the hard work that Joao Bozski put into the translations of the software and promotional tools. Thank you!

This means that UMT Plus is available in three languages - English, French and Portugese. Joao has informed us that he is working on translating UMT Audit as well, stay tuned for a release date.

[Visit our Brazilian Partner's website](#)

UMT Audit in Quebec Healthcare

Regional hospitals are looking for a means to be able to easily monitor a standardized and routine sanitation inspection. Here in Quebec, Canada UMT Audit is starting to fulfill that need for [healthcare facilities](#). UMT Audit is being used in Montreal and surrounding area hospitals and CSSS buildings.



With customized programming from Laubrass partner Actium Marketing, UMT Audit is being seen as a viable response to health and safety inspection needs in healthcare facilities.

[See some of our other clients](#)

From our family to yours...

Happy
Holidays



UMT PLUS MAX for ANDROID !!



We are excited to announce that after much anticipation UMT Plus MAX will be available for ANDROID!!!

The Android version will be released with UMT PLUS V18 on the week of **DECEMBER 19th, 2011**. The new look is sleeker and more modern, while maintaining the same reliability and accuracy that you have come to expect from Laubrass.

We are still working out some of the extra features and so would advise customers to upgrade the software on a weekly basis after purchasing. We will also extend the free upgrades for 18 months following purchase. However, you can be assured that all main functions and features for [time studies and work sampling](#) and simultaneous studies are working just fine. We expect to release UMT Plus TIM and UMT Plus SAM for Android in the new year.

Please contact us for a preview of the new UMT Plus MAX V18 for Android! Prices will remain the same as they currently are for version 17.

[Send an email for info about V18](#)

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[Kurt Salmon Associates, USA](#)

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